



DASH: Broker Training Webinar June 2023

Intro to DASH

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Driver and Auto Search History (DASH) provides detailed reports on a consumer's auto insurance history including policies, claims, and other relevant information used to provide an insurance quote.

DASH is accessible to brokerages through 2 methods:

- Report ordering portal provided by IBC.
- API access for those looking to integrate their system directly.

Driver Reports:

- Policy & Claims history for a specific driver
- Search directly using an individual driver's license number
- Advanced search available using other driver information
- Available notifications if any critical changes occur within 90 days of generating the driver report

Vehicle Reports: Policy and claims history for a specific vehicle

- Policy & Claims history for a specific vehicle
- Vehicle search uses the vehicle identification number (VIN)
- Detailed vehicle information includes:
 - Vehicle make, model, year, vehicle code
 - vehicle's insurance policy coverage
 - claims history on the vehicle

Intro to DASH

- **Who can use DASH?**
 - DASH is available to private auto insurers and brokers licensed to sell insurance in:
 - Alberta
 - Ontario
 - New Brunswick
 - Nova Scotia
 - Prince Edward Island
 - Newfoundland and Labrador
 - Nunavut
 - Northwest Territories
 - Yukon
- **Who Operates DASH?**
 - DASH is operated by the Insurance Bureau of Canada (IBC), the national industry association representing Canada's private home, auto, and business insurers.

Benefits to Brokers

No cost to brokers –
those who are currently
paying for reports can
save \$

No report ordering
reconciliation by carrier
required

Reports can be ordered
earlier in the process
and more frequently for
risk assessment
purposes

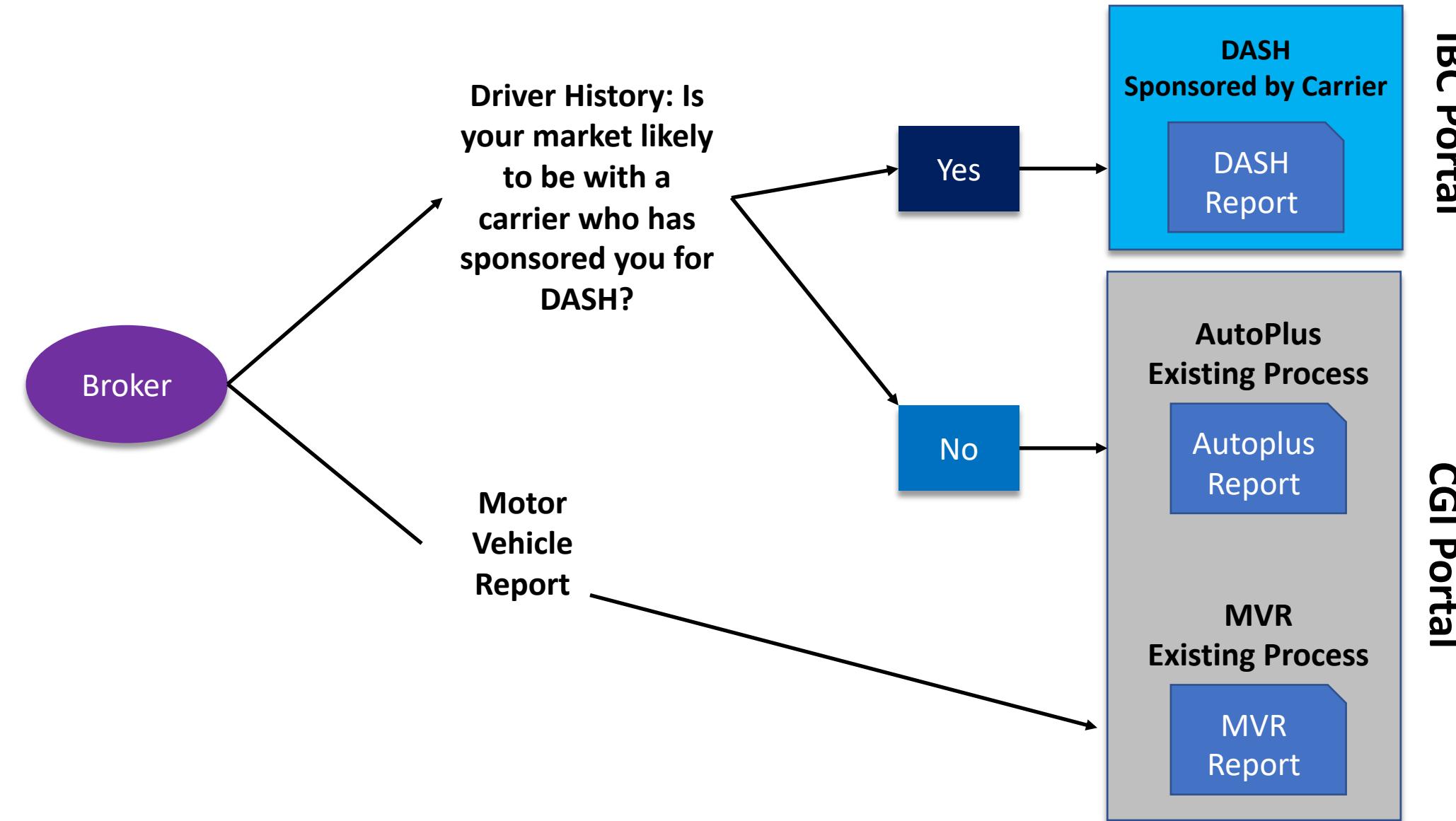
Automated data pre-
population is possible
through report ordering

DASH Portal Demo

Workflows

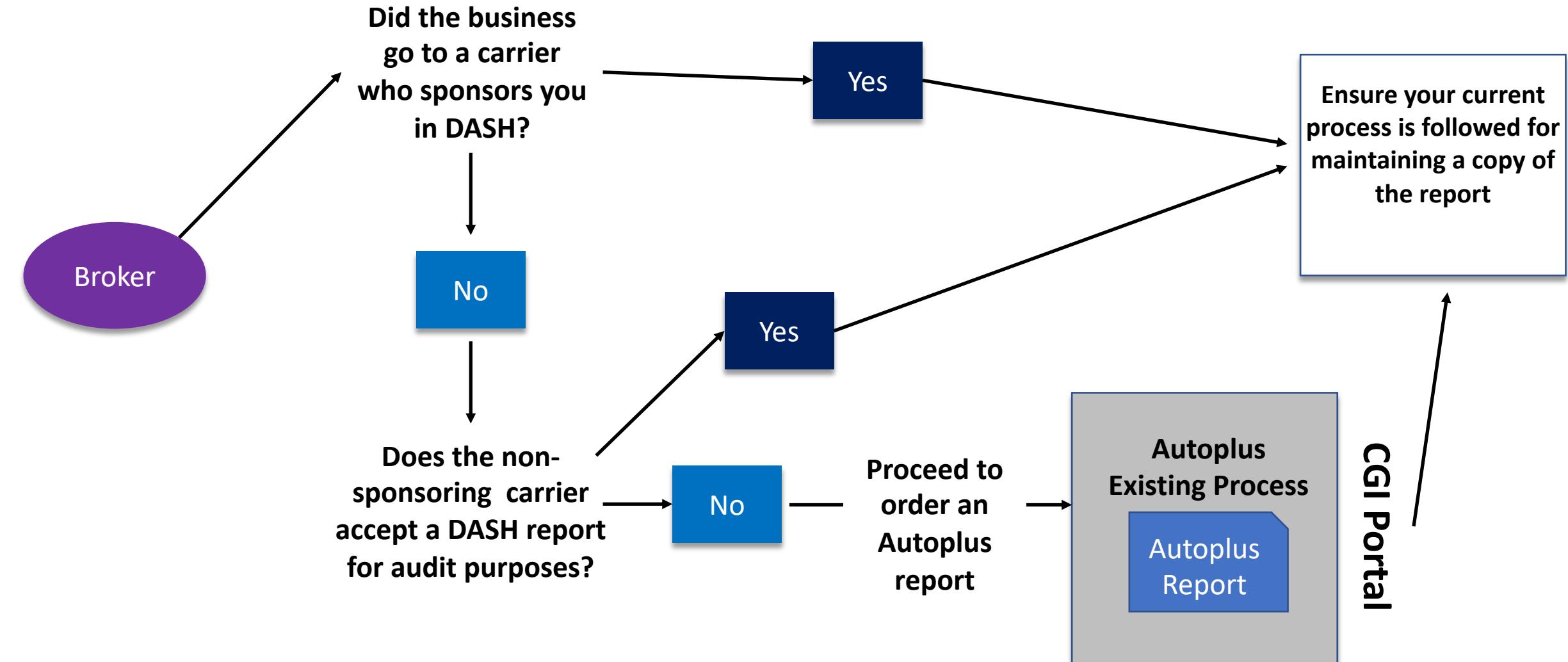
DASH Report Ordering Decision Tree

Part 1: DASH or AutoPlus



DASH Report Ordering Decision Tree

Part 2: Saving a copy for audits



What's Next?

Next Steps

Carriers will adopt DASH on their own timelines

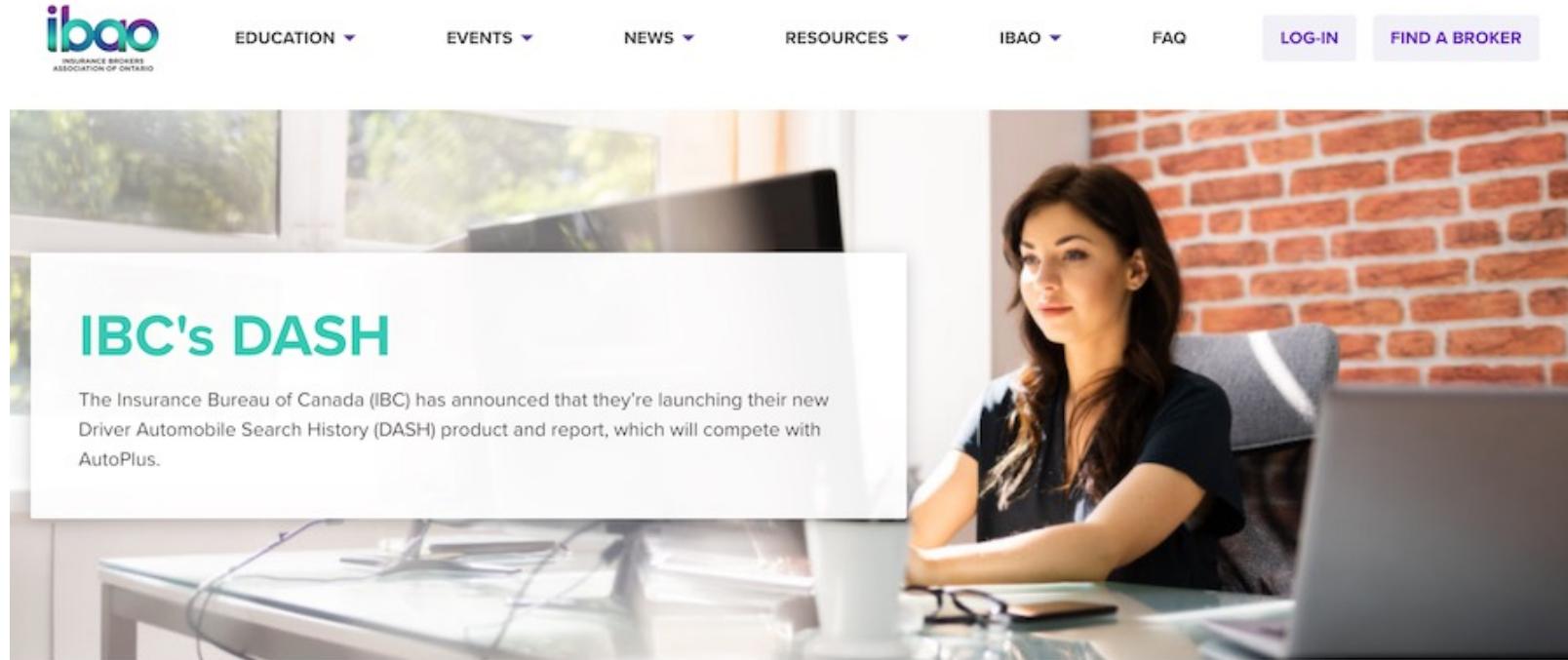
Carriers sponsor brokers, and will reach out to your brokerage to enroll in DASH

Brokerage reviews and signs DASH user agreement and provides Admin User details to IBC

Admin User receives credentials and sets up all other brokerage users

DASH Broker Landing Page

DASH Broker Landing Page



The image shows the header of the IBAO website. The navigation menu includes: EDUCATION ▾, EVENTS ▾, NEWS ▾, RESOURCES ▾, IBAO ▾, FAQ, LOG-IN, and FIND A BROKER. Below the menu, a large banner features a woman sitting at a desk with a laptop, looking off to the side. On the left side of the banner, there is a white overlay box containing the text: "IBC's DASH" in large green letters, followed by a smaller text block: "The Insurance Bureau of Canada (IBC) has announced that they're launching their new Driver Automobile Search History (DASH) product and report, which will compete with AutoPlus."

IBC's DASH

The Insurance Bureau of Canada (IBC) has announced that they're launching their new Driver Automobile Search History (DASH) product and report, which will compete with AutoPlus.

DASH Broker Landing Page

Working on behalf of the industry, IBC identified an opportunity to work with insurers to develop a competitive product that would address key pain points from a user perspective. Brokers that are sponsored by one or more carriers who have signed on to DASH can access the DASH system at no cost, which removes per-transaction fees and avoids the need for brokers to manage costs related to their report-ordering within their brokerage.

We will be delivering training on this new product, which will include reference documentation, user manual, brokerage-specific decision trees, and a webinar. It's anticipated that DASH will launch at the end of March 2023. If you have any questions at this time please contact [IBC DASH Support](#) directly.

IBC DASH Materials

IBC DASH Manual

The manual will be linked to once published by IBC.

Brokerage Enrollment Process

The process is currently being finalized and will be outlined here once published.

Brokerage Workflows

Workflows will be published here closer to the live date.

FAQ

We will have a link to an FAQ closer to the live date.

Training Materials

Additional training materials, including a training webinar, will be posted closer to the live date.

FAQ's